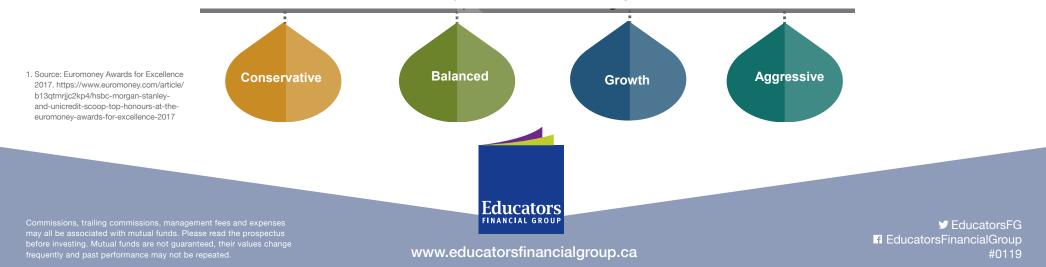
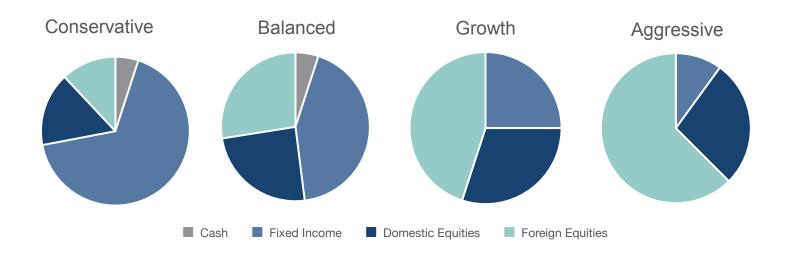
## **Benefits of Educators Monitored Portfolios**

	Educators Monitored Portfolios
Convenient – all in one investment solution	A well-diversified solution in one fund (a "Fund of Funds" which are mutual funds that invest in other mutual funds) Helps investors accumulate wealth over a medium to long term time horizon
Well-rounded	Multiple asset classes provide the appropriate level of diversification for various risk-profiles (four risk profiles)
Professionally managed	Professionally managed by investment professionals at HSBC Global Asset Management. Offices in 26 countries with over 600 investment professionals. HSBC has been named 'World's Best Bank'(1) and is one of the best capitalized and well reputed financial services organizations in the world, with 150 years of operating history
Active management	Reassurance that portfolios adjust to current market conditions and are rebalanced to continuously meet investment objectives
Gives peace of mind/less investment stress	Investors don't need to worry about managing their portfolios, offers immediate access to a professionally constructed diversified portfolio, allocated across a variety of asset classes – all wrapped in one fund
Reduced volatility	Diversification in multiple asset classes helps to spread a portfolio's risk
Cost effective	Pay one management fee but get access to multiple funds versus investing in multiple funds and paying multiple MERs

#### Four portfolios within the range



## **Educators Monitored Portfolios**



	Conservative	Balanced	Growth	Aggressive	
Target volatility	4.5%	7.0%	9.5%	12.0%	
Target weights					
Cash	5.0%	5.0%	0.0%	0.0%	
Fixed income	67.0%	43.0%	25.0%	10.0%	
Domestic equities	16.0%	24.5%	30.0%	27.5%	
Foreign equities	12.0%	27.5%	45.0%	62.5%	

Source: HSBC Global Asset Management as of September 30, 2017

Please read the prospectus before investing. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated.

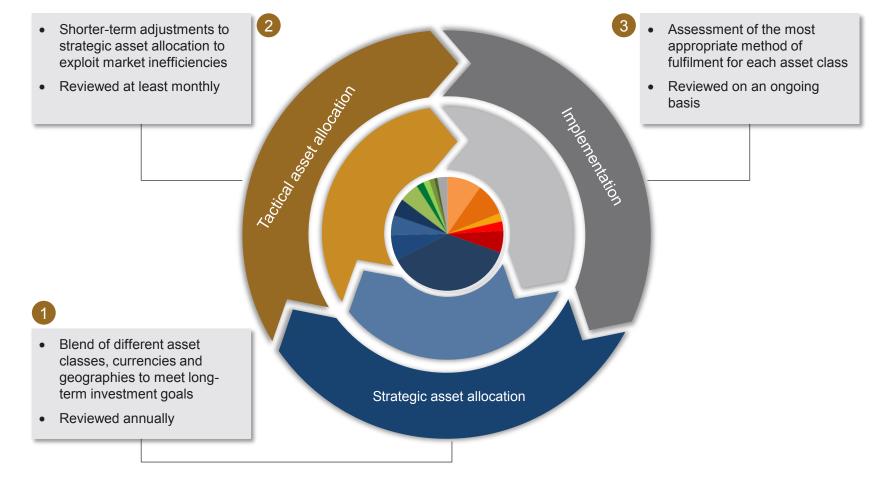


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### Building A Diversified Portfolio Our 3-step Investment Process



Source: HSBC Global Asset Management.



Commissions, trailing commissions, management fees and expenses may all be associated with mutual funds. Please read the prospectus before investing. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated.

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# No Single Asset Class Constantly Outperform

Trying to anticipate which asset class will perform best in the short term is challenging

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Best	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
1	<b>18.55%</b> Emerging Markets Equities	<b>6.41%</b> Canadian Bonds	<b>75.10%</b> Canadian Small Caps	<b>38.53%</b> Canadian Small Caps	<b>9.67%</b> Canadian Bonds	<b>16.05%</b> Emerging Markets Equities	<b>41.53%</b> US Equities	<b>24.00%</b> US Equities	<b>20.96%</b> US Equities	<b>35.4%</b> Canadian Small Cap
	<b>9.83%</b> Canadian Large Caps	<b>3.05%</b> 5-Year GIC	<b>52.03%</b> Emerging Markets Equities	<b>17.61%</b> Canadian Large Caps	<b>4.41%</b> US Equities	<b>15.34%</b> Foreign Equities	<b>31.81%</b> Foreign Equities	<b>10.55%</b> Canadian Large Caps	<b>18.84%</b> Foreign Equities	<b>21.1%</b> Canadian Large Cap
-	4.28% Diversineu Portfolio	-17.46% Ditorsified Portfolio	<b>35.06%</b> Canadian Large Caps	<b>12.98%</b> Emerging Markets Equities	<b>1.87%</b> 5-Year GIC	<b>13.48%</b> US Equities	<b>12.99%</b> Canadian Large Caps	<b>9.34%</b> Diversified Pertfolio	<b>3.52%</b> Canadian Bonds	9.23% Diversified
	<b>3.68%</b> Canadian Bond	<b>-21.92%</b> US Equities	21.84% Diversified Portfolio	11.30% Diversified Portfolio	-1.59% Diversified Portfolio	7.75% Diversified Portfolio	11.08% Diversineu Portfolio	<b>8.79%</b> Canadian Bonds	<b>2.71%</b> Diversified Portfolio	8.61% US Equities
	<b>3.36%</b> 5-Year GIC	<b>-29.43%</b> Foreign Equities	<b>13.21%</b> Foreign Equities	9.35% US Equities	<b>-8.71%</b> Canadian Large Caps	<b>7.19%</b> Canadian Large Caps	<b>7.76%</b> Canadian Small Caps	<b>7.09%</b> Emerging Markets Equities	<b>1.89%</b> Emerging Markets Equities	8.26% Emerging Markets Equities
	<b>2.01%</b> Canadian Small Caps	<b>-33.00%</b> Canadian Large Caps	8.08% US Equities	<b>6.74%</b> Canadian Bonds	<b>-9.75%</b> Foreign Equities	<b>3.60%</b> Canadian Bonds	<b>4.48%</b> Emerging Markets Equities	<b>4.18%</b> Foreign Equities	<b>1.50%</b> 5-Year GIC	<b>1.66%</b> Canadian Bonds
	<b>-5.34%</b> Foreign Equities	- <b>41.44%</b> Emerging Markets Equities	<b>5.41%</b> Canadian Bonds	<b>2.83%</b> Foreign Equities	<b>-14.38%</b> Canadian Small Caps	<b>2.46%</b> Canadian Small Caps	<b>1.63%</b> 5-Year GIC	<b>2.00%</b> 5-Year GIC	- <b>8.32%</b> Canadian Large Caps	<b>1.45%</b> 5-Year GIC
Worst	<b>-10.55%</b> US Equities	<b>-46.61%</b> Canadian Small Caps	<b>1.96%</b> 5-Year GIC	<b>1.98%</b> 5-Year GIC	<b>-16.33%</b> Emerging Markets Equities	<b>1.65%</b> 5-Year GIC	<b>-1.19%</b> Canadian Bonds	<b>-0.09%</b> Canadian Small Caps	<b>-13.75%</b> Canadian Small Caps	-1.53% Foreign Equities

Sources: RIMES, TD Securities, FTSE TMX Canada and Bank of Canada. Data as at 12/31/2016. Indices to represent each class shown are: BMO Small Cap Blended Weight Index (Canadian Small Cap Equities), MSCI EAFE TR (\$ Cdn) (Foreign Equities), MSCI Emerging Markets (\$ CDN) (Emerging Markets Equities), S&P 500 Total Return Index (\$ CDN) (US Equities), S&P/TSX Capped Composite Total Return Index (Canadian Large Cap Equities), FTSE TMX Canada Universe Bond Index (Canadian Bonds), 5-Year AvgGIC Index (5-Year GIC). Diversified Portfolio asset allocation consists of: 10% Foreign Equities; 10% Emerging Markets Equities; 10% US Equities; 5% Canadian Small Cap Equities; 25% Canadian Large Cap Equities; 35% Canadian Bonds; 5% 5-Year GIC. Please read the prospectus before investing. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated.



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